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BOOK 214 PAGE 645

FILED FOR RECORD SKAMANIA CO. WASH BY FLARK COUNTY THE

SEP 12 10 27 AH 'OI

SOUTH

AFTER RECORDING MAIL TO:

Name CLARK COUNTY TITLE COMPANY
C/O TITLE MANAGEMENT GROUP - MICHELLE GERING

Address 1307-B NE 78TH STREET, SUITE 12

City, State, Zip VANCOUVER, WA 98665

CCT 74664TB

ANY OPTIONAL PROVISION NOT INITIALED BY ALL PERSONS SIGNING THIS CONTRACT — WHETHER INDIVIDUALLY OR AS AN OFFICER OR AGENT — IS NOT A PART OF THIS CONTRACT.

## REAL ESTATE CONTRACT (Residential Short Form)

- 1. PARTIES AND DATE. This Contract is entered into on September 7, 2001 between KOENNECKE TIMBER CO. INC. as "Seller" and PHILLIP E. LONG and PAMELA D. LONG, husband and wife as "Buyer".
- 2. SALE AND LEGAL DESCRIPTION. Seller agrees to sell to Buyer and Buyer agrees to purchase from Seller the following described real estate in SKAMANIA County, State of Washington:

See Exhibit A attached hereto and made a part hereof.

Abbreviated Legal: Portion W2 NE

Section 29, T3N, RSE

REAL ESTATE EXCISE TAX

21768 SEP 12 2001 PAID \$ 1,606.40

Worden Dente

SKAMANIA COUNTY TREASURER

Assessor's Property Tax Parcel Account Number(s): 03-05-29-0-0-100-00

3. PERSONAL PROPERTY. Personal property, if any, included in the sale is as follows:

No part of the purchase price is attributed to personal property.

4. (a) PRICE. Buyer agrees to pay:

\$ 125,500.00 \$ (15,000.00

Total Price

) Down Payment

\$ 110,500.00

) Assumed Obligation(s) Amount Financed by Seller.

(b) ASSUMED OBLIGATIONS. Buyer agrees to pay the above assumed Obligation(s) by assuming and agreeing to pay that certain N/A dated N/A recorded as AF#N/A.

Seller warrants the unpaid balance of said obligation is \$N/A which is payable \$N/A on or before the N/A day of Prot. Date Mo., Prot. Date Yr., including/plus interest at the rate of Int. Rate% per annum on the declining balance thereof; and a like amount on or before the Prot. Date Day day of each and every mouth/year thereafter until paid in full.

NOTE: Fill in the date in the following two lines only if there is an early cash out date.

NOTWITHSTANDING THE ABOVE, THE ENTIRE BALANCE OF PRINCIPAL AND INTEREST IS DUE IN FULL NOT LATER THAN Final Part, Date.

ANY ADDITIONAL ASSUMED OBLIGATIONS ARE INCLUDED IN ADDENDUM.

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Wilder Form SCHOTWA Rev. 10/31/96

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\$ 932.46	ay the sum of \$110,50		or more at i	buyer's option	on or before the
12th	day of	OCTOBER		2001	, includi
interest from	SEPTEMBER 12	, 2001	at the	rate of 6.0% pe	
declining balance	thereof; and a like a	mount or more c	n or before t	he 12th	day
cach and every m	onth thereafter until p	aid in full.	_		· · · · · ·
NOTE: Fill in the	date in the following	two lines only if t	here is an earl	v cash out date	

IN FULL NOT LATER THAN SEPTEMBER 12, 2008

Payments are applied first to interest and then to principal Payments shall be made at TATLE

Payments are applied first to interest and then to principal. Payments shall be made at TITLE MANAGEMENT GROUP, 1307-B NE 78TH STREET, VANCOUVER WA 98665 or such other place as the Seller may be reafter indicate in writing.

- 5. FAILURE TO MAKE PAYMENTS ON ASSUMED OBLIGATIONS. If Buyer fails to make any payments on assumed obligation(s), Seller may give written notice to Buyer that unless Buyer makes the delinquent payment(s) within fifteen (15) days, seller will make the payment(s), together with any late charge, additional interest, penalties, and costs assessed by the Holder of the assumed obligation(s). The 15-day period may be shortened to avoid the exercise of any remedy by the holder of the assumed obligation. Buyer shall immediately after such payment by Seller reimburse Seller for the amount of such payment plus a late charge equal to five percent (5%) of the amount so paid plus all costs and attorneys' fees incurred by Seller in connection with making such payment.
- 6. (a) OBLIGATIONS TO BE PAID BY SELLER. The Seller agrees to continue to pay from payments received hereunder the following obligation, which obligation must be paid in full when Buyer pays the purchase price in full:

  That certain N/A dated N/A, recorded as AF# N/A.

#### ANY ADDITIONAL OBLIGATIONS TO BE PAID BY SELLER ARE INCLUDED IN ADDENDUM.

- (b) EQUITY OF SELLER PAID IN FULL. If the balance owed the Seller on the purchase price herein becomes equal to the balance owed on prior encumbrances being paid by Seller, Buyer will be deemed to have assumed said encumbrances as of that date. Buyer shall thereafter make payments directly to the holders of said encumbrances and make no further payments to Seller. Seller shall at that time deliver to Buyer a fulfillment deed in accordance with the provisions of Paragraph 8.
- (c) FAILURE OF SELLER TO MAKE PAYMENTS ON PRIOR ENCUMBRANCES. If Seller fails to make any payments on any prior encumbrance, Buyer may give written notice to Seller that unless Seller makes the delinquent payments within 15 days, Buyer will make payments together with any late charges, additional interest, penalties, and costs assessed by the holder of the encumbrance. The 15-day period may be shortened to avoid the exercise of any remedy by the holder of the prior encumbrance. Buyer may deduct the amounts so paid plus a late charge of 5% of the amount so paid and any attorneys' fees and costs incurred by Buyer in connection with the delinquency from payments next becoming due Seller on the purchase price. In the event Buyer makes such delinquent payments on three occasions, Buyer shall have the right to make all payments due thereafter direct to the holder of such prior encumbrance and deduct the then balance owing on such prior encumbrance from the then balance owing on the purchase price and reduce periodic payments on the balance due Seller by the payments called for in such prior encumbrance as such payments become due.
- 7. OTHER ENCUMBRANCES AGAINST THE PROPERTY. The property is subject to encumbrances including the following listed tenancies, easements, restrictions and reservations in addition to the obligations assumed by Buyer and the obligations being paid by Seller:

### ANY ADDITIONAL NON-MONETARY ENCUMBRANCES ARE INCLUDED IN ADDENDUM.

- 8. FULFILIMENT DEED. Upon payment of all amounts due seller, seller agrees to deliver to Buyer a Statutory Warranty Deed in fulfillment of this Contract. The covenants of warranty in said deed shall not apply to any encumbrances assumed by Buyer or to defects in title arising subsequent to the date of this Contract by, through or under persons other than the Seller herein. Any personal property included in the sale shall be included in the fulfillment deed.
- 9. LATE CHARGES. If any payment on the purchase price is not made within ten (10) days after the date it is due, Buyer agrees to pay a late charge equal to 5% of the amount of such payment. Such late payment charge shall be in addition to all other remedies available to Seller and the first amounts received from Buyer after such late charges are due shall be applied to the late charges.
- 10. NO ADVERSE EFFECT ON PRIOR ENCUMBRANCES. Seller warrants that entry into this Contract will not cause in any prior encumbrance (a) a breach (b) accelerated payments, or (c) an increased interest rate; unless (a), (b) or (c) has been consented to by Buyer in writing.
- 11. POSSESSION. Buyer is entitled to possession of the property from and after the date of this Contract, or , whichever is later, subject to any tenancies described in Paragraph 7.

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- 12. TAXES, ASSESSMENTS AND UTILITY LIENS. Buyer agrees to pay by the date due all taxes and assessments becoming a lien against the property after the date of this Contract. Buyer may in good faith contest any such taxes or assessments so long as no forfeiture or sale of the property is threatened as the result of such contest. Buyer agrees to pay when due any utility charges which may become liens superior to Seller's interest under this Contract. If real estate taxes and penalties are assessed against the property subsequent to date of this Contract because of a change in use prior to the date of this Contract for Open Space, Farm, Agricultural or Timber classifications approved by the County or because of a Senior Citizen's Declaration to Defer Property Taxes filed prior to the date of this Contract, Buyer may demand in writing payment of such taxes and penalties within 30 days. If payment is not made, Buyer may pay and deduct the amount thereof plus 5% penalty from the payments next becoming due Seller under the Contract.
- 13. INSURANCE. Buyer agrees to keep all buildings now or hereafter erected on the property described herein continuously insured under fire and extended coverage policies in an amount not less than the balances owed on obligations assumed by Buyer plus the balance due Seller, or full insurable value, whichever is lower. All policies shall be held by the Seller and be in such companies as the Seller may approve and have loss payable first to any holders of underlying encumbrances, then to Seller as their interests may appear and then to Buyer. Buyer may within 30 days after loss negotiate a contract to substantially restore the premises to their condition before the loss. If the insurance proceeds are sufficient to pay the contract price for restoration or if the Buyer deposits in escrow any deficiency with instructions to apply the funds on the restoration contract, the property shall be restored unless the underlying encumbrances provide otherwise. Otherwise the amount collected under any insurance policy shall be applied upon any amounts due hereunder in such order as the Seller shall defermine. In the event of forfeiture, all rights of Buyer in insurance policies then in force shall pass to Seller.
- 14. NONPAYMENT OF TAXES, INSURANCE AND UTILITIES CONSTITUTING LIENS. If Buyer fails to pay taxes or assessments, insurance premiums or utility charges constituting liens prior to Seller's interest under this Contract, Seller may pay such items and Buyer shall forthwith pay Seller the amount thereof plus a late charge of 5% of the amount thereof plus any costs and attorney's fees incurred in connection with making such payment.
- 15. CONDITION OF PROPERTY. Buyer accepts the property in its present condition and acknowledges that Seller, his agents and subagents have made no representation or warranty concerning the physical condition of the property or the uses to which it may be put other than as set forth herein. Buyer agrees to maintain the property in such condition as complies with all applicable laws.
- 16. RISK OF LOSS. Buyer shall bear the risk of loss for destruction or condemnation of the property. Any loss shall not relieve Buyer from any of Buyer's obligations pursuant to this Contract.
- 17. WASTE. Buyer shall keep the property in good repair and shall not commit or suffer waste or willful damage to or destruction of the property. Buyer shall not remove commercial timber without the written consent of Seller.
- 18. AGRICULTURAL USE. If this property is to be used principally for agricultural purposes, Buyer agrees to conduct farm and livestock operations in accordance with good husbandry operations. In the event a forfeiture action is instituted, Buyer consents to Seller's entry on the premises to take any reasonable action to conserve soil, crops, trees and livestock.
- 19. CONDEMNATION. Seller and Buyer may each appear as owners of an interest in the property in any action concerning condemnation of any part of the property. Buyer may within 30 days after condemnation and removal of improvements, negotiate a contract to substantially restore the premises to their condition before removal. If the condemnation proceeds are sufficient to pay the contract price for restoration or if the Buyer deposits in escrow any deficiency with instructions to apply the funds on the restoration contract, the property shall be restored unless underlying encumbrances provide otherwise. Otherwise, proceeds of the award shall be applied in payment of the balance due on the purchase price, as Seller may direct.
- 20. DEFAULT. If the Buyer fails to observe or perform any term, covenant or condition of this Contract, Seller may:
  - (a) Suit of Installments. Sue for any delinquent periodic payment; or
- (b) Specific Performance. Sue for specific performance of any Buyer's obligations pursuant to this Contract; or
- (c) Forfeit Buyer's Interest. Forfeit this Contract pursuant to Ch.61.30, RCW, as it is presently enacted and may hereafter be amended. The effect of such forfeiture includes: (i) all right, title and interest in the property of the Buyer and all persons claiming through the Buyer shall be terminated; (ii) the Buyer's rights are the Contract shall be canceled; (iii) all sums previously paid under the Contract shall belong to and be retained by the Seller or other person to whom paid and entitled thereto; (iv) all improvements made to and unharvested crops on the property shall belong to the Seller; and (v) Buyer shall be required to surrender possession of the property, improvements, and unharvested crops to the Seller 10 days after the forfeiture.
- (d) Acceleration of Balance Due. Give Buyer written notice demanding payment of said delinquencies and payment of a late charge of 5% of the amount of such delinquent payments and payment of Selle attorneys' fees and costs incurred for services in preparing and sending such Notice and stating that if payment pursuant to said Notice is not received within thirty (30) days after the date said Notice is either deposited in the mail addressed to the Buyer or personally delivered to the Buyer, the entire balance owing, including interest, will

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become immediately due and payable. Seller may thereupon institute suit for payment of such balance, interest, late charge and reasonable attorneys' fees and costs.

- (e) Judicial Foreclosure. Sue to foreclose this contract as a mortgage, in which event Buyer may be liable for a deficiency.
- 21. RECEIVER. If Seller has instituted any proceedings specified in Paragraph 20 and Buyer is receiving rental or other income from the property. Buyer agrees that the appointment or a receiver for the property is necessary to protect Seller's interest.
- 22. BUYER'S REMEDY FOR SELLER'S DEFAULT. If Seller fails to observe or perform any term, covenant or condition of this Contract, Buyer may, after 30 days' written notice to Seller, institute suit for damages or specific performance unless the breaches designated in said notice are cured.
- 23. NON-WAIVER. Failure of either party to insist upon strict performance of the other party's obligations hereunder shall not be construed as a waiver of strict performance thereafter of all of the other party's obligations hereunder and shall not prejudice any remedies as provided herein.
- 24. ATTORNEYS' FEES AND COSTS. In the event of any breach of this Contract, the party responsible for the breach agrees to pay reasonable attorneys' fees and costs, including costs of service of notices and title searches, incurred by the other party. The prevailing party in any suit instituted arising out of this Contract and in any forfeiture proceedings arising out of this Contract shall be entitled to receive reasonable attorneys' fees and costs incurred in such suit or proceedings.
- 25. NOTICES. Notices shall be either personally served or shall be sent certified mail, return receipt requested and by regular first class mail to Buyer at PO BOX 418, WASHOUGAL, WA 98671, and to Seller at 14482 NW GILLIHAN RD., PORTLAND, OR 97231, or such other addresses as either party may specify in writing to the other party. Notices shall be deemed given when served or mailed. Notice to Seller shall also be sent to any institution receiving payments on the Contract.
- 26. TIME FOR FERFORMANCE. Time is of the essence in performance of any obligations pursuant to this Contract.
- 27. SUCCESSORS AND ASSIGNS. Subject to any restrictions against assignment, the provisions of this Contract shall be binding on the heirs, successors and assigns of the Seller and the Buyer.
- 28. OPTIONAL PROVISION SUBSTITUTION AND SECURITY ON PERSONAL PROPERTY. Buyer may substitute for any personal property specified in Paragraph 3 herein other personal property of like nature which Buyer owns free and clear of any encumbrances. Buyer hereby grants Seller a security interest in all personal property specified in Paragraph 3 and future substitutions for such property and agrees to execute a financing statement under the Uniform Commercial Code reflecting such security interest.

	INTTIALS:	BUYER
29. OPTIONAL PROVISION – AL	TERATIONS. Buyer shall not ma	ke any substantial alteration to t
SELLER	INITIALS:	BUYER
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comprising the Buyer is a corporation, above of 49% or more of the outstand less than 3 years (including options for a marriage dissolution or condemnation)		
Sursuant to this Paragraph: provided th	e transferre other than a conferre	child of Buyer, a transfer incident in not enable Seller to take any action
sursuant to this Paragraph; provided the of this paragraph apply to any subsequents.	e transferree other than a condemnor ent transaction involving the property	child of Buyer, a transfer incident not enable Seller to take any action agrees in writing that the provision entered into by the transferee.
pursuant to this Paragraph; provided the of this paragraph apply to any subsequents.	e transferree other than a condemnor ent transaction involving the property	child of Buyer, a transfer incident not enable Seller to take any action agrees in writing that the provision entered into by the transferee.
pursuant to this Paragraph; provided the of this paragraph apply to any subsequents.	e transferree other than a condemnor ent transaction involving the property	child of Buyer, a transfer incident not enable Seller to take any action agrees in writing that the provision entered into by the transferee.

CELLED		1 P. 1
SELLER	INITIALS:	BUYER
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<ol> <li>OPTIONAL PROVISION PERI eriodic payments on the purchase pri isessments and fire insurance premit ased on Seller's reasonable estimate.</li> </ol>	ce. Buyer agrees to pay Seller suc	h portion of the real estate terres and
he payments during the current year som Buyer shall not accrue interest. Sony, and debit the amounts so paid to the pril of each year to reflect excess on account balance to a minimum of \$10 a	eller shall pay when due all real es the reserve account. Buyer and Sel r deficit balances and changed cos	ler shall adjust the second assume :
SELLER	INITIALS:	BUYER
	- / LE	
ALONG EXISTING ROADWAY HOME.  INITIAL HERE ADDENDA. Any addend attache ENTIRE AGREEMENT. This Co.	T PART OF PARCEL #03-05-29 TH CENTERLINE ARE TO SHAF  T. BUYER MAY BUILD ROA  INITIAL HERE  d hereto are a part of this Congae	0-0-0100-00 THAT LIES EAST OF E AN EASEMENT 60 FEET WIDE D, CLEAR TREES, AND BUILD IAL INITIAL
ior agreements and understandings, v Seller and Buyer.	written or oral. This Contract may	nent of the parties and supersedes al be amended only in writing executed
Seller and Buyer.	written or oral. This Contract may	ment of the parties and supersedes all be amended only in writing executed
tor agreements and understandings, A	ave signed and sealed this Contract INITIALS: SEC. PH	the day and year first above written.  BUYER  ILLIP E. LONG
Seller and Buyer.  WITNESS WHEREOF the parties has seller times to be parties to seller times to be seller times. Fig. 1. DAYID KOENNECKE, PRES. &	ave signed and sealed this Contract INITIALS: SEC. PH	the day and year first above written.  BUYER
Seller and Buyer.  WITNESS WHEREOF the parties have been been been been been been been be	ave signed and sealed this Contract INITIALS:  SEC. PH  AND TREAS.  PA  ss  ctory evidence that PHILLIP E. I	the day and year first above written.  BUYER  ILLIP E. LONG  MELA D. LONG
Seller and Buyer.  WITNESS WHEREOF the parties have been seller to parties have satisfate persons who appeared before the parties have satisfate the	ave signed and sealed this Contract INITIALS:  SEC. PH  AND TREAS.  PA  ss  ctory evidence that PHILLIP E. I	the day and year first above written.  BUYER  ILLIP E. LONG  MELA D. LONG

STATE OF WASHINGTON COUNTY OF CLARK

I certify that I know or have satisfactory evidence that DAVID KOENNECKE and JOHN KOENNECKE ARE the persons who appeared before me, and said persons acknowledged that THEY signed this instrument, on oath stated that THEY are authorized to execute the instrument and acknowledged it as the President/Secretary and Vice President/Treasurer of KOENNECKE TIMBER CO. INC. to be the free and treasurer as a fixed party for the uses and proposed in this instrument. voluntary act of such party for the uses and purposes mentioned in this instrument.

Dated:

T. L. MADISON NOTARY PUBLIC STATE OF WASHINGTON COMMISSION EXPIRES JUNE 9, 2004

Oddu dia Notary Public in and for the State of Washington

Residing at VANCOUVER

My appointment expires: JUNE 9, 2004

#### Exhibit A

BEGINNING at the Northwest corner of the Northeast quarter of Section 29, Township 3 North, Range 5 East of the Willamette Meridian, Skamania County, Washington; thence North 88°27'57" East along the North line of said Section 1096.41 feet to the Northwest corner of that 50 acre parcel conveyed to David Purcell by deed recorded in Book 75, page 326, Skamania County Deed Records; thence South along the West line of said 50 acre parcel 1279.08 feet to the North line of that parcel conveyed to Cameron A. Blagg, Jr. and Merna J. Blagg by contract recorded in Book 69, page 428, Auditor's File No. 80730, Skamania County Deed Records; thence along the lines of said Blagg parcel North 89°44'40" West 843.24 feet, South 0°15'20" West 633.22 feet and South 89°44'40" East 497.98 feet to the Northwest corner of that 20 acre parcel conveyed to Jackson Fry by contract recorded in Book 81, page 534, Skamania County Deed Records; thence South 01°15'20" West 625.53 feet to the Southwest corner of said Fry parcel; thence North 89°44'40" West along the Westerly extension of the South line of said Fry parcel 497.98 feet to the Southerly projection of the West line of said Blagg parcel; thence South 0°15'20" West 60.40 feet to the South line of the Northeast quarter of said Section 29; thence South 89°42'26" West 218.01 feet to the Southwest corner of the Northeast quarter of said Section 29; thence North 0°38'43" West 2566.39 feet to the Point of Beginning.

SUBJECT TO AND TOGETHER WITH an easement for ingress, egress and utilities being 60 feet in width, the centerline of which is described as follows:

BEGINNING at a point on the South line of the Northeast quarter of Section 29, Township 3 North, Range 5 East of the Willamette Meridian, Skamania County, Washington, which point is 40 feet North 89°42'26" East of the Southwest comer of the Northeast quarter of said Section; thence along the center of the traveled road South 32°59'50" East 192.27 feet, North 66°41' East 75.15 feet, North 50°21'20" East 410.26 feet, North 72°37' East 215.78 feet, South 69° East 155.90 feet, South 23°24' East 161.30 feet, North 61°58'20" East 482.76 feet, South 84°27'40" East 112.35 feet, North 80°25'20" East 157.28 feet, North 44°56'20" East 182.92 feet, North 13°56'25" East 303.84 feet, North 65°29'50" East 111.78 feet, South 21° East 327.19 feet and South 61° East 191.43 feet to the center of the Skamania Mines County Road and there terminating.

containing 45 acres pr

Gary H. Martin, Skanvania County Assessor Date 91201 Parcel #03 05 29000/00 0 d